

FAMILY SERVICE SASKATOON INC.

FINANCIAL STATEMENTS

MARCH 31, 2020

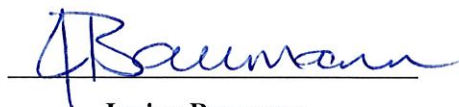
MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The accompanying financial statements of **Family Service Saskatoon Inc.** have been prepared by the Agency's management in accordance with Canadian accounting standards for not-for-profit organizations and necessarily include some amounts based on informed judgement and management estimates.

To assist management in fulfilling its responsibilities, a system of internal controls has been established to provide reasonable assurance that the financial statements are accurate and reliable and that assets are safeguarded.

The board of directors have reviewed and approved these financial statements.

These financial statements have been examined by the independent auditors, **Virtus Group LLP**, and their report is presented separately.

A handwritten signature in blue ink, appearing to read 'J. Baumann', is written over a horizontal line.

Janine Baumann

Executive Director

INDEPENDENT AUDITORS' REPORT



**VIRTUS
GROUP**
Chartered Professional Accountants
& Business Advisors LLP

To the Members Family Service Saskatoon Inc.

Qualified Opinion

We have audited the financial statements of **Family Service Saskatoon Inc.**, which comprise the statement of financial position as at March 31, 2020, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Agency as at March 31, 2020, and its financial performance and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many non-profit organizations, the Agency derives revenues from donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of revenue was limited to accounting for amounts recorded in the records of the Agency. As a result, we were not able to determine whether any adjustments might be necessary in respect of revenues, assets, liabilities or net assets.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Agency in accordance with the ethical requirements that are relevant to our audit of the financial statements in Saskatchewan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Agency's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Agency or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Agency's financial reporting process.

INDEPENDENT AUDITORS' REPORT continued

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Agency's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Agency to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- We communicate with those charged with governance regarding, among other matters, the planned scope and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

June 22, 2020
Saskatoon, Saskatchewan

Virtus Group LLP

Chartered Professional Accountants

FAMILY SERVICE SASKATOON INC.
STATEMENT OF FINANCIAL POSITION
AS AT MARCH 31, 2020
(with comparative figures for 2019)

ASSETS

	<u>Invested in Capital Assets</u>	<u>Designated</u>	<u>Unrestricted</u>	<u>2020</u>	<u>2019</u>
Current assets					
Cash	\$ -	\$ 50,000	\$ 245,051	\$ 295,051	\$ 86,803
Accounts receivable	-	-	164,718	164,718	120,033
Prepaid expenses	-	-	12,357	12,357	6,329
	-	50,000	422,126	472,126	213,165
Tangible capital assets (Note 3)	111,640	-	-	111,640	21,872
Due from related party (Note 8)	-	60,893	-	60,893	60,879
	<u>\$ 111,640</u>	<u>\$ 110,893</u>	<u>\$ 422,126</u>	<u>\$ 644,659</u>	<u>\$ 295,916</u>

LIABILITIES

Current liabilities					
Accounts payable	\$ -	\$ -	\$ 203,564	\$ 203,564	\$ 69,410
Deferred revenue (Note 4)	-	-	122,134	122,134	70,868
	-	-	325,698	325,698	140,278


NET ASSETS

Unrestricted	-	-	96,428	96,428	72,887
Designated	-	110,893	-	110,893	60,879
Invested in capital assets	111,640	-	-	111,640	21,872
	<u>111,640</u>	<u>110,893</u>	<u>96,428</u>	<u>318,961</u>	<u>155,638</u>
	<u>\$ 111,640</u>	<u>\$ 110,893</u>	<u>\$ 422,126</u>	<u>\$ 644,659</u>	<u>\$ 295,916</u>

See accompanying notes to the financial statements.

APPROVED BY THE BOARD:

 Director

 Director

FAMILY SERVICE SASKATOON INC.
STATEMENT OF CHANGES IN NET ASSETS
FOR THE YEAR ENDED MARCH 31, 2020
(with comparative figures for the year ended March 31, 2019)

	Invested in Capital Assets	Designated	Unrestricted	<u>2020</u>	<u>2019</u>
Balance, beginning of year	\$ 21,872	\$ 60,879	\$ 72,887	\$ 155,638	\$ 130,723
Excess (deficiency) of revenue over expenses	(28,203)	1,708	189,818	163,323	24,915
Interfund transfers	117,971	(1,694)	(116,277)	-	-
Board approved transfer	-	50,000	(50,000)	-	-
Balance, end of year	\$ 111,640	\$ 110,893	\$ 96,428	\$ 318,961	\$ 155,638

See accompanying notes to the financial statements.

FAMILY SERVICE SASKATOON INC.
STATEMENT OF OPERATIONS
FOR THE YEAR ENDED MARCH 31, 2020
(with comparative figures for the year ended March 31, 2019)

	<u>Invested in</u> <u>Capital Assets</u>	<u>Designated</u>	<u>Unrestricted</u>	<u>2020</u>	<u>2019</u>
Revenue					
Grants					
United Way of Saskatoon (Schedule A)	\$ -	\$ -	\$ 35,706	\$ 35,706	\$ 60,714
City of Saskatoon (Schedule A)	-	-	30,000	30,000	33,000
	-	-	65,706	65,706	93,714
User fees and program contracts					
Province of Saskatchewan (Note 7)	-	-	1,480,259	1,480,259	1,484,911
EFAP	-	-	33,686	33,686	33,747
Program revenue	-	-	478,587	478,587	160,069
	-	-	1,992,532	1,992,532	1,678,727
Donation from Family Service Saskatoon Foundation Inc. (Note 8)	-	-	-	-	15,000
Donations	-	-	27,398	27,398	37,907
Other	-	-	2,274	2,274	4,811
Interest	-	1,708	-	1,708	733
	-	1,708	2,090,910	2,092,618	1,830,892
Expenses					
Amortization	28,203	-	-	28,203	4,623
Building and occupancy	-	-	139,225	139,225	134,490
Contract staff	-	-	72,799	72,799	66,610
Employee benefits	-	-	141,148	141,148	130,658
Honorariums	-	-	-	-	6,250
Organization dues (Schedule A)	-	-	6,654	6,654	6,620
Other	-	-	27,852	27,852	18,668
Pension contributions	-	-	31,116	31,116	26,737
Postage and office supplies	-	-	29,808	29,808	19,797
Professional fees	-	-	42,361	42,361	19,096
Program materials and professional development	-	-	87,511	87,511	109,669
Salaries and wages	-	-	1,299,785	1,299,785	1,239,928
Telephone	-	-	22,833	22,833	22,831
	28,203	-	1,901,092	1,929,295	1,805,977
Excess (deficiency) of revenue over expenses	<u>\$ (28,203)</u>	<u>\$ 1,708</u>	<u>\$ 189,818</u>	<u>\$ 163,323</u>	<u>\$ 24,915</u>

See accompanying notes to the financial statements.

FAMILY SERVICE SASKATOON INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED MARCH 31, 2020
(with comparative figures for the year ended March 31, 2019)

	<u>Invested in Capital Assets</u>	<u>Designated</u>	<u>Unrestricted</u>	<u>2020</u>	<u>2019</u>
Cash provided by (used in) operating activities:					
Excess (deficiency) of revenue over expenses	\$ (28,203)	\$ 1,708	\$ 189,818	\$ 163,323	\$ 24,915
Items not involving cash:					
- Amortization	28,203	-	-	28,203	4,623
	-	1,708	189,818	191,526	29,538
Non-cash operating working capital (Note 10)	-	-	134,693	134,693	34,759
	-	1,708	324,511	326,219	64,297
Cash provided by (used in) investing activities:					
Additions to tangible capital assets	(117,971)	-	-	(117,971)	-
Interfund transfers	117,971	(1,708)	(116,263)	-	-
Increase in cash	-	-	-	208,248	64,297
Cash position - beginning of year	-	-	86,803	86,803	22,506
Cash position - end of year	\$ -	\$ -	\$ 86,803	\$ 295,051	\$ 86,803

See accompanying notes to the financial statements.

FAMILY SERVICE SASKATOON INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2020
(with comparative figures for the year ended March 31, 2019)

1. Nature of operations

Family Service Saskatoon Inc. (the "Agency") was incorporated under *The Saskatchewan Non-profit Corporations Act* in the province of Saskatchewan and is exempt from taxes under income tax legislation. The Agency is a community-based organization, governed by a volunteer Board of Directors. The Agency provides a variety of programs to further its mission of working to develop and support communities where all persons have safe, healthy and respectful relationships.

2. Summary of significant accounting policies

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations which required management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. These estimates are reviewed periodically, and, as adjustments become necessary, they are reported in earnings in the period in which they become known. The financial statements reflect the following policies:

Fund accounting

The accounts of the Agency are maintained in accordance with the principles of fund accounting. For financial reporting purposes, accounts with similar characteristics have been combined into the following major funds:

The Unrestricted Fund reflects the primary operations of the Agency including grant revenues received and billings to clients and other agencies for client services. Expenses are for delivery of services.

The Invested in Capital Assets Fund is a restricted fund that reflects the equity of the Agency in capital assets after taking into consideration any associated amortization expense.

The Designated Fund is a restricted fund that reflects revenues received from sources such as restricted donations, proceeds on disposition of capital assets, and interest revenue. These balances are maintained to fund future capital expenditures and to establish and/or develop unfunded new programs. Transfers to/from designated equity must be approved by the Board of Directors.

Financial instruments

Financial assets and liabilities are recorded on the statement of financial position when the Agency becomes party to the contractual provisions of the financial instrument. All financial instruments are required to be recognized at fair value upon initial recognition, except for certain related party transactions. Measurement in subsequent periods of equity instruments is at fair value. All other financial assets and financial liabilities are subsequently measured at amortized cost adjusted by transactions costs, which are amortized over the expected life of the instrument. Fair value is the amount at which a financial instrument could be exchanged at arm's length between willing, unrelated parties in an open market. Changes in fair values of financial assets and financial liabilities measured at fair value are recognized in excess of revenue over expenses. When there is an indication of impairment the carrying amount of financial assets measured at amortized cost may be reduced. Such impairments can be subsequently reversed if the value improves.

The Agency's recognized financial instruments consist of cash, accounts receivable, due from related party, and accounts payable.

FAMILY SERVICE SASKATOON INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2020
(with comparative figures for the year ended March 31, 2019)

2. Summary of significant accounting policies (continued)

Tangible capital assets

Tangible capital assets are recorded at cost less accumulated amortization. Amortization is provided on the straight-line basis over the estimated useful life of the assets at the following rates:

Computer hardware and software	5 years
Furniture and equipment	10 years

The Agency performs impairment testing on tangible capital assets held for use whenever events or changes in circumstances indicate that the carrying value of an asset or group of assets may not be recoverable. Impairment is measured as the amount by which the asset's carrying value exceeds its fair value. Any impairment and any gain or loss on disposal is included in expenses in the statement of operations.

Revenue recognition

Grants are recognized as revenue when the related program expenses are incurred. Grants received pertaining to specific programs for subsequent years are reflected on the statement of financial position as deferred revenue.

User fees and program contracts are recognized as revenue when the services are provided. For individual clients, user fees are recognized as revenue when the payment is received.

Unrestricted donations are recognized as revenue when received.

Designated donations which have donor stipulations on use are recognized as designated revenue when received.

Pensions

Substantially all employees of the Agency are participants in a defined contribution based pension plan. The Agency's obligation under the plan is limited to making regular payments to the plan to match contributions made by the employees for current services.

3. Tangible capital assets

	2020		2019	
	Cost	Accumulated Amortization	Net Book Value	Net Book Value
Computer hardware and software	\$ 114,773	\$ 34,297	\$ 80,476	\$ 6,929
Furniture and equipment	77,805	46,641	31,164	14,943
	<u>\$ 192,578</u>	<u>\$ 80,938</u>	<u>\$ 111,640</u>	<u>\$ 21,872</u>

FAMILY SERVICE SASKATOON INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2020
(with comparative figures for the year ended March 31, 2019)

4. Deferred revenue

	<u>2020</u>	<u>2019</u>
Deferred revenue, beginning of year	\$ 70,868	\$ 25,596
Amounts received during the year	591,455	442,026
Less amounts recognized as revenue during the year	(540,189)	(396,754)
Deferred revenue, end of year	<u>\$ 122,134</u>	<u>\$ 70,868</u>

5. Interfund transfers

During the year, the Board approved a transfer of \$50,000 from unrestricted funds to the Designated Fund (2019 - \$nil). These funds can only be accessed with Board approval.

6. Lease commitments

The Agency has entered into an operating lease for its building premises, which expires in October 2022. Aggregate minimum payments over the next three years are as follows:

2021	\$ 118,709
2022	122,243
2023	73,248

The Agency has entered into a memorandum of understanding for leasing space in the Saskatoon Police Service building which expires in September 2020. Future minimum lease payments until that time will be \$5,108.

7. Province of Saskatchewan

User fees and program contracts from the Province of Saskatchewan are comprised as follows:

	<u>2020</u>	<u>2019</u>
Ministry of Social Services		
- Support worker program	\$ 529,659	\$ 560,463
- Counselling	157,784	139,430
- Teen parent program	71,727	69,726
- Leadership	42,600	42,599
- Childcare	33,242	32,459
- Parent education	23,750	23,750
Ministry of Justice and Attorney General		
- Domestic court	224,727	222,848
- Domestic violence outreach	235,298	233,440
- Abuse and beyond	101,857	100,980
- Victims services	45,315	44,916
- Separation and divorce groups	14,300	14,300
	<u>\$ 1,480,259</u>	<u>\$ 1,484,911</u>

FAMILY SERVICE SASKATOON INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2020
(with comparative figures for the year ended March 31, 2019)

8. Family Service Saskatoon Foundation Inc.

According to the Family Service Saskatoon Foundation Inc. (the "Foundation") bylaws, the Foundation is established to raise funds on a charitable basis to assist the Agency to raise money for its operations and for the purposes of providing counseling services to people in Saskatoon and area (in particular to disadvantaged members of society) and the assets of the Foundation shall be dedicated to those purposes only. The Foundation is incorporated under *The Canada Corporations Act* and is a registered charity under the Income Tax Act. The Foundation has not been consolidated in the Agency's financial statements. Financial statements of the Foundation are available upon request. A financial summary of this unconsolidated entity as at March 31, 2020 is as follows:

Family Service Saskatoon Foundation Inc.
Financial Position

	<u>2020</u>	<u>2019</u>
Total assets	\$ 125,267	\$ 125,742
Total liabilities	64,786	65,076
Total net assets	<u>\$ 60,481</u>	<u>\$ 60,666</u>

Of the total liabilities noted above, \$60,508 is due to the Agency (2019 - \$60,976). This is included in the Agency's statement of financial position as \$nil in short-term accounts receivable (2019 - \$nil) and \$60,508 in long-term due from related party (2019 - \$60,976).

Family Service Saskatoon Foundation Inc.
Results of Operations

	<u>2020</u>	<u>2019</u>
Total revenues	\$ 4,992	\$ 34,277
Total expenses	5,177	20,755
Excess (deficiency) of revenues over expenses	<u>\$ (185)</u>	<u>\$ 13,522</u>

Of the total expenses noted above, there were no funds donated to the Agency in 2020 (2019 - \$15,000).

Family Service Saskatoon Foundation Inc.
Cash Flows

	<u>2020</u>	<u>2019</u>
Cash from (used in) operating activities	\$ 7,246	\$ (16,757)
Cash provided by (used in) financing and investing activities	-	25,000
Increase in cash	<u>\$ 7,246</u>	<u>\$ 8,243</u>

FAMILY SERVICE SASKATOON INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2020
(with comparative figures for the year ended March 31, 2019)

9. Economic dependence

A substantial portion of the Agency's revenue is derived from funding provided by the Government of Saskatchewan. The provincial government's contributions are used in the delivery of specific programs and community services.

10. Non-cash operating working capital

Details of net change in each element of working capital relating to operations excluding cash are as follows:

	<u>2020</u>	<u>2019</u>
(Increase) decrease in current assets:		
Accounts receivable	\$ (44,686)	\$ (23,983)
Prepaid expenses	(6,028)	2,846
Due from related parties	(14)	25,127
	<u>(50,728)</u>	<u>3,990</u>
Increase (decrease) in current liabilities:		
Accounts payable	134,155	(14,503)
Deferred revenue	51,266	45,272
	<u>185,421</u>	<u>30,769</u>
	<u>\$ 134,693</u>	<u>\$ 34,759</u>

11. Pension Plan

Employer contributions to the defined benefit contribution plan of \$31,116 for the year ended March 31st, 2020 (Year ended March 31st, 2019 - \$26,737) were included in expenses.

12. Financial risk management

The Agency has a comprehensive risk management framework to monitor, evaluate and manage the principal risks assumed with financial instruments. The significant financial risks to which the Agency is exposed are:

Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Agency is exposed to credit risk on the accounts receivable from its customers, however, does not have a significant exposure to any individual customer or counterpart.

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Agency's exposure to liquidity risk is dependent on the receipt of funds from its operations and grant funding. Funds from these sources are primarily used to finance working capital and capital expenditure requirements, and are considered adequate to meet the Agency's financial obligations.

FAMILY SERVICE SASKATOON INC.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2020
(with comparative figures for the year ended March 31, 2019)

13. Subsequent event

On March 11, 2020, the World Health Organization declared a global pandemic for the COVID-19 virus. The Organization is following health advisories and mandatory requirements from local, provincial and national health and government organizations. The financial impact on the Organization is unknown, but may be significant.

Schedule A
Family Service Saskatoon
Departmental Income Statement

	Fund Development	Abuse & Beyond Program	Young Parent Program	EAP Contracts	Youth Exposed to Violence	IPV Outreach Program	Men's Group	Community Counseling	Leadership	WIC	Separation & Divorce	Public Safety Canada	ChildCare	Child & Youth Support Prog.	Domestic Violence Court	Parent Education SK	Prarie Prim	Other Groups	2020 Total	2019 Total
REVENUE	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Contracts, Grants and User Fees																				
Ministry of Social Services	-	-	71,727	-	-	-	-	157,784	42,600	-	-	-	31,242	397,408	-	23,750	-	-	726,511	695,578
United Way	-	-	-	-	-	-	-	34,070	-	-	-	-	-	132,251	-	-	-	1,636	132,251	172,849
City of Saskatoon	-	-	-	-	-	-	-	29,000	-	-	-	-	-	-	-	-	-	35,706	35,706	60,714
Ministry of Justice	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,000	30,000	33,000
Mutual Foundation	-	101,857	-	-	45,315	235,298	-	-	-	-	14,300	-	-	-	224,727	-	-	-	621,497	616,484
Counseling fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,281
Consulting & Training	-	-	-	-	-	-	-	18,865	-	-	-	-	-	-	-	-	-	-	18,865	15,920
Groups	-	-	-	-	-	-	19,200	500	-	-	-	-	-	-	-	-	-	-	500	1,700
Referral service	3,600	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	21,240	24,200
Other (fees)	-	-	-	-	-	-	-	-	-	-	-	-	21,173	-	-	-	-	-	3,600	2,282
MSS (reimbursements)	-	-	-	-	-	-	-	-	-	-	-	-	-	18,792	-	-	-	-	11,112	22,121
Other government	-	-	-	-	-	-	-	45,507	-	96,500	-	208,934	-	-	-	-	-	-	394,467	54,905
Workshops	-	-	-	-	-	-	-	250	-	-	-	-	-	-	-	-	-	-	250	10,625
Total Contracts, Grants & User Fees	3,600	101,857	71,727	-	45,315	235,298	19,200	285,876	42,600	96,500	14,300	208,934	54,415	548,431	224,727	23,750	-	-	2,405,592	1,741,675
EAP Revenue																				
EAP counselling fees	-	-	-	33,489	-	-	-	-	-	-	-	-	-	-	-	-	-	-	33,489	32,862
Other EAP fees	-	-	-	198	-	-	-	-	-	-	-	-	-	-	-	-	-	-	198	885
St. Thomas More College	-	-	-	1,774	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,774	1,830
Total EAP Revenue:	-	-	-	35,460	-	-	-	-	-	-	-	-	-	-	-	-	-	-	35,460	35,577
Other Revenue																				
Donations - restricted	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	9,631
Donations - unrestricted	26,010	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	26,010	3,154
Donations - corporate	500	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,388	42,122
Interest revenue	1,708	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	678	713
Fundraising - donations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3,000
Total Other Revenue:	28,218	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	32,066	51,600
TOTAL REVENUE	31,818	101,857	71,727	35,460	45,315	235,298	19,200	285,876	42,600	96,500	14,300	208,934	54,415	548,431	224,727	23,750	-	-	2,492,418	1,830,892

Schedule A (continued)
Family Service Saskatoon
Departmental Income Statement

	Abuse & Beyond Program	Young Parent Program	EFAP Contract	Youth Exposed to Violence	IPV Outreach Program	Men's Group	Community Counselling	Leadership	WIC	Separation & Public Safety Divorce	Canada	ChildCare	Child&Youth Support Prog.	Domestic Violence Court	Parent Education SK	Prairie Prison	Other Groups	2020 Total	2019 Total
EXPENSE	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Total salaries and benefits	88,558	62,318	12,116	40,052	187,686	11,866	156,574	42,114	77,804	12,860	100,566	36,208	486,014	192,031	16,900	3,000	14,663	1,544,330	1,470,010
Non-salary expenses																			
Total building occupancy costs	6,259	4,530	950	2,568	10,450	800	76,003	-	8,500	-	12,202	1,402	20,014	13,756	1,350	-	8,744	167,428	139,111
Total office expenses	3,241	650	431	234	15,067	-	7,011	-	3,245	-	4,113	-	8,070	3,683	4,700	143	2,052	52,641	42,629
Total staff education and recruitment	464	350	-	227	600	-	-	486	665	-	958	101	1,972	529	200	-	-	6,552	7,909
Total purchased services	-	990	-	-	2,000	-	2,665	-	2,200	-	23,562	250	4,666	7,100	-	-	4,798	48,211	25,419
Total program expenses	2,337	1,109	120	1,655	17,349	1,712	593	-	1,500	1,440	12,682	1,454	27,735	1,942	600	16	9,483	81,727	101,934
Organization dues	580	-	-	-	1,000	-	-	-	1,000	-	1,506	-	-	2,517	-	50	-	6,654	6,620
Publicity	6,945	418	1,880	898	579	1,146	2,331	-	1,585	-	573	-	-	3,168	-	-	-	20,346	11,122
Board-related	-	-	-	-	-	-	910	-	-	-	-	-	-	-	-	-	495	1,406	1,223
Fundraising expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL EXPENSE	101,857	71,727	14,514	45,315	235,298	15,200	240,088	42,600	96,499	14,300	156,163	39,415	548,451	224,727	23,750	3,210	40,234	1,929,295	1,805,977
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES	24,873	-	20,946	-	-	4,000	36,788	-	-	-	52,772	15,000	-	-	-	-	8,946	163,323	24,915